# A simulation model of a long-distance passenger 

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## Literature

Two computer simulation models

- PRAISE model (Preston et al. 1999, Whelan \& Johnson 2004, Johnson \& Nash 2012)
- Steer Davies Gleave (2004)


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Passenger $j$ chooses the train $i$ with minimum

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Infrastructure/technology constraints:

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- monopoly market
- entry


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The incumbent starts with

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- profit-maximizing timetable


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After the initialization the model runs in periods.
Each simulation has two phases:

- fare-adjusting phase ( $T_{P}$ periods) - only fares adjusted
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1. elimination - period 1
2. test - period $E-1$
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## Each period $t$

TOC chooses the fare

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- $p_{t-1}+\epsilon_{t}$
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in order to maximize its profit $\Pi_{t}$.


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In period $t=e^{*}$ of each entry cycle
Each train in a random order chooses the departure time

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## Elimination

In period 1 of each entry cycle
The TOC eliminates departures using one of the options:

1. one random pair of departures: $\pi_{1} \sim U(0.5,1)$
2. two random pairs of departures: $a\left(1-\pi_{1}\right)$
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## Simulations - monopoly market

Simulations for parameters:

- fare-adjusting phase $T_{P}=100$ periods
- exit cycle $E=5$ periods (departure time adjustment $e^{*}=2$ )
- reservation price $p^{R}=200$
- price-adjustment $\epsilon_{t} \sim U(0,1]$
- per-minute schedule-delay cost $w=1 / 60$
- the simulation ends after $f=100$ cycles
- operational cost of a trip $C_{j}=2,000$
- daily cost of a train $C_{t}=\{7,000 ; 10,000 ; 13,000\}$
- random passenger distributions $\mathrm{RI}=1,2,3$
- random-seed 1, 2, 3,..., 2000

Total number of simulations is 18,000 (Metacentrum).

## Results

| $C_{t}$ | RI | $S$ | trains $m$ | depart. $n$ | profit $\pi$ | price $p$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7,000 | 1 | 4 | 6 | 28 | $59,027(0.56)$ | $175(0.0006)$ |
|  | 2 | 43 | 6 | 28 | $57,411(2.36)$ | $175(0.0027)$ |
|  | 3 | 45 | 6 | 28 | $59,257(2.54)$ | $175(0.0028)$ |
|  | 1 | 5 | 5 | 24 | $41,693(4.3)$ | $175(0.005)$ |
|  | 2 | 40 | 5 | 24 | $42,185(4.1)$ | $175(0.005)$ |
|  | 3 | 36 | 5 | 22 | $42,044(3.1)$ | $175(0.004)$ |
| 13,000 | 1 | 457 | 3 | 12 | $29,281(22.3)$ | $175(0.10)$ |
|  | 2 | 102 | 3 | 14 | $32,548(16.6)$ | $173(1.22)$ |
|  | 3 | 106 | 3 | 14 | $29,804(4.9)$ | $173(0.03)$ |

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Departure times $\left(C_{t}=7,000\right)$


Departure times $\left(C_{t}=10,000\right)$


## Departure times $\left(C_{t}=13,000\right)$



## Simulations - entry

Simulations for parameters:

- random passenger distributions with random seed $\mathrm{RI}=3$ and a daily cost of a train $C_{t}^{\prime}=\{7,000 ; 10,000 ; 13,000\}$
- exit cycle $E=50$ periods (departure time adjust. $e^{*}=10$ )
- price-adjustment $\epsilon_{t} \sim U(0,2]$
- daily cost of a train $C_{t}^{E}=\left\{C_{t}^{l} ; C_{t}^{\prime}-3,000 ; C_{t}^{\prime}-6,000\right\}$
- random-seed 1, 2, 3,..., 2000

Total number of simulations is 18,000 (Metacentrum).

## Results

| $C_{t}^{\prime}$ | $C_{t}^{E}$ | $m^{E}$ | $n^{E}$ | $p^{E}$ | $p^{\prime}$ | $\pi^{E}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7,000 | 1,000 | $2.2(0.4)$ | $4.6(1)$ | $128(10)$ | $174(1)$ | $31,160(932)$ |
|  | 4,000 | $1.7(0.5)$ | $4.2(0.6)$ | $121(13)$ | $174(0.7)$ | $24,643(570)$ |
|  | 7,000 | $1(0.2)$ | $4.4(0.8)$ | $106(6)$ | $174(1.2)$ | $20,586(601)$ |
|  | 4000 | $1.32(0.5)$ | $3.1(1.46)$ | $108(4.8)$ | $170(2.8)$ | $17,974(1,199)$ |
|  | 7,000 | $1.04(0.2)$ | $2.58(1.3)$ | $107(6.9)$ | $170(1.6)$ | $14,584(1,232)$ |
|  | 10,000 | $1(0)$ | $2.5(1)$ | $106(5.1)$ | $170(1.7)$ | $11,566(1,222)$ |
|  | 7,000 | $1.33(0.5)$ | $5.1(1.6)$ | $112(13)$ | $156(5)$ | $8,844(1,424)$ |
| 13,000 | 10,000 | $1.06(0.2)$ | $4.34(0.95)$ | $109(12)$ | $156(4.2)$ | $5,634(1,586)$ |
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Table shows show MEAN (SD) of 100 simulations with the highest profit of the entrant $\pi_{E}$.

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| 10,000 | 4000 | $1.32(0.5)$ | $3.1(1.46)$ | $108(4.8)$ | $170(2.8)$ | $17,974(1,199)$ |
|  | 7,000 | $1.04(0.2)$ | $2.58(1.3)$ | $107(6.9)$ | $170(1.6)$ | $14,584(1,232)$ |
|  | 10,000 | $1(0)$ | $2.5(1)$ | $106(5.1)$ | $170(1.7)$ | $11,566(1,222)$ |
|  | 7,000 | $1.33(0.5)$ | $5.1(1.6)$ | $112(13)$ | $156(5)$ | $8,844(1,424)$ |
| 13,000 | 10,000 | $1.06(0.2)$ | $4.34(0.95)$ | $109(12)$ | $156(4.2)$ | $5,634(1,586)$ |
|  | 13,000 | $1(0)$ | $4(0.6)$ | $108(11)$ | $156(4)$ | $2,731(1,738)$ |

Table shows show MEAN (SD) of 100 simulations with the highest profit of the entrant $\pi_{E}$.

## Departure times $\left(C_{t}^{\prime}=7,000\right)$



## Departure times $\left(C_{t}^{\prime}=10,000\right)$



## Departure times $\left(C_{t}^{\prime}=13,000\right)$



## Conclusion

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## Future work

Test other algorithms (entry algorithms/genetic algorithms). Implement local pricing.

Calibrate the model using data from Czech or Slovak markets.
Estimate the demand side of the model.







