# Parallel Tracks: The Impact of Independent Regulators on Open-access Competition in the Railways

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### Structure of the Presentation

- 1 Institutional Context, Literature
- 2 Research Question and Theoretical Argument
- 3 Research Design
- 4 Findings
- **5** Conclusion and Limitations

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## Institutional Context

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Rail Market Reforms in the EU: Two pillars of EU reforms

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Two pillars of EU reforms

- Market liberalisation of freight and passenger services (Fourth Railway Package)
- Empowerment of Independent Regulators (IRAs) (Recast Directive 2012/34/RU)

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- Empowerment of Independent Regulators (IRAs) (Recast Directive 2012/34/RU)

The rationale of the reforms: Competition  $\rightarrow$  Efficiency  $\rightarrow$  Attractiveness

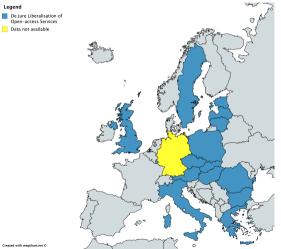
Two pillars of EU reforms

- Market liberalisation of freight and passenger services (Fourth Railway Package)
- $\bullet$  Empowerment of Independent Regulators (IRAs) (Recast Directive 2012/34/RU)

The rationale of the reforms: Competition  $\rightarrow$  Efficiency  $\rightarrow$  Attractiveness IRAs: credible commitment to the liberalisation policy (monitoring, appeal, and sanctioning powers powers)

### Open-access Competition in the EU Source: IRG-Rail (2018)

Legend



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### Research Question and Theoretical Argument

### Research Question

Are stronger regulators (i.e., more independence and powers) associated with more open-access competition?

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#### Theory

Independent Regulators  $\rightarrow$  Credible Commitment  $\rightarrow$  Favourable Environments

 $\rightarrow$  Larger market share of non-incumbent operators

### Research Design

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Sample: EU Countries with *de jure* liberalisation of open-access services (n = 15)

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Dependent Variable: Average market share of non-incumbent operators (2013-17)

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**Dependent Variable**: Average market share of non-incumbent operators (2013-17) Market share: train-km of open-access operators / total pax train-km Source: Annual reports of operators and infrastructure managers

Variable	Mean	St.dv.	Min.	Max.
Average Market Share (2013-17)	1.62	2.34	0.00	7.32
Strength of Regulator (REG)	8.09	1.07	6.72	9.95

REG = Independence + Competences [0,12]

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Multiple quantitative tests:

- Correlation test
- Difference in means, t-tests
- OLS regression
- Logistic regression
- Time fixed-effects model

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### Results

Pearson's product-moment correlation test

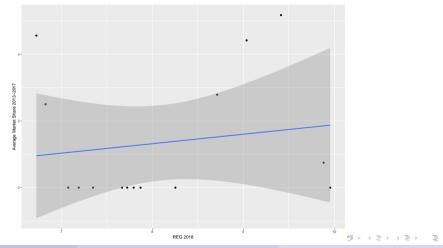
Positive Corr = .55, significant at 5%

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### Results

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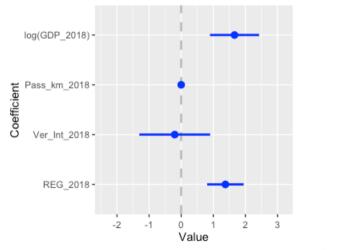
## Difference in means

Countries with and without competition

Statistically sign. at 10%, p-value = .09

Countries	Ν	Market Share (2013-17)	REG
With Competition	7	2.88	8.65
Without Competition	8	0.00	7.62

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	Dependent variable: Average market share of open-access, non-incumbent operators (2013-17)				ors (2013–17)
	(1)	(2)	(3)	(4)	(5)
REG	$1.209^{**}$ (0.507)	$1.116^{**}$ (0.508)	$1.232^{*}$ (0.653)	$1.377^{**}$ (0.569)	$1.506^{**}$ (0.517)
Vertical Integration		-1.205 (1.074)	-1.273 (1.140)	-0.201 (1.102)	$\binom{0.627}{(1.091)}$
Pass-km			-0.00001 (0.00003)	$-0.0001^{\circ}$ (0.0001)	$-0.0001^{**}$ (0.0001)
log(GDP)				$1.662^{*}$ (0.765)	$2.384^{**}$ (0.794)
Political Constraints					10.905 (5.964)
Constant	$-8.167^{*}$ (4.137)	-6.695 (4.301)	-7.448 (5.129)	$-51.103^{**}$ (20.589)	$-76.213^{***}$ (23.066)
Observations R <sup>2</sup>	15 0.305	$\begin{array}{c} 15\\ 0.370\end{array}$	$15 \\ 0.376$	$\begin{array}{c} 15\\ 0.576\end{array}$	15 0.691
Adjusted R <sup>2</sup> Residual Std. Error F Statistic	0.251 2.031 (df = 13) 5.692** (df = 1; 13)	0.266 2.011 (df = 12) 3.531* (df = 2; 12)	0.205 2.092 (df = 11) 2.206 (df = 3; 11)	0.406 1.808 (df = 10) $3.392^* (df = 4; 10)$	$\begin{array}{c} 0.519 \\ 1.628 \; (\mathrm{df}=9) \\ 4.018^{**} \; (\mathrm{df}=5;  9) \end{array}$
				*p<0.1;	**p<0.05; ***p<0.01

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	Dependent variable: Competition			
	(1)	(2)	(3)	(4)
REG	0.241* (0.116)	0.199* (0.097)	$0.103 \\ (0.095)$	0.122 (0.110)
Vertical Integration		$-0.543^{**}$ (0.205)	$-0.364^{\circ}$ (0.197)	-0.341 (0.212)
$\log(\text{GDP})$			0.175* (0.080)	0.224 (0.147)
Pass-km				-0.00000 $(0.00001)$
Constant	-1.481 (0.946)	-0.818 (0.822)	-4.687** (1.907)	-6.073 $(3.966)$
Observations Log Likelihood Akaike Inf. Crit.	$15 \\ -9.706 \\ 23.412$	$15 \\ -6.259 \\ 18.517$	$15 \\ -3.545 \\ 15.090$	$15 \\ -3.424 \\ 16.847$
		*p<(	0.1; **p<0.05	; ***p<0.01

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## Time fixed-effect model

	Dependent varia	$Dependent \ variable: \ Market \ share \ of \ open-access, \ non-incumbent \ operators$			
	(1)	(2)	(3)	(4)	
REG	1.209** (0.507)	1.116** (0.508)	$1.247^{*}$ (0.649)	1.531** (0.548)	
Vertical Integration		-1.205 (1.074)	-1.276 (1.135)	$0.536 \\ (1.152)$	
Pass-km			-0.00001 (0.00004)	$-0.0001^{**}$ (0.0001)	
$\log(\text{GDP})$				$2.255^{**}$ (0.836)	
Political Constraints				$8.942 \\ (6.063)$	
Constant	$-8.167^{*}$ (4.137)	-6.695 (4.301)	-7.555 (5.111)	$-71.914^{**}$ (24.281)	
Observations R <sup>2</sup> Adjusted R <sup>2</sup>	$15 \\ 0.305 \\ 0.251$	15 0.370 0.266	15 0.377 0.207	$15 \\ 0.656 \\ 0.465$	
F Statistic	$5.692^{**}$ (df = 1; 13)	$3.531^*$ (df = 2; 12)	$2.222 \ (df = 3; 11)$	$3.433^*$ (df = 5; 9)	

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First (exploratory) study of the impact of IRAs on market competition

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