

# Track access charges in Austria

Andreas Himmel



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- Direct cost calculation
- Market segmentation and mark-ups
- Other charging components
- Conclusion & remarks



#### **INTRODUCTION**



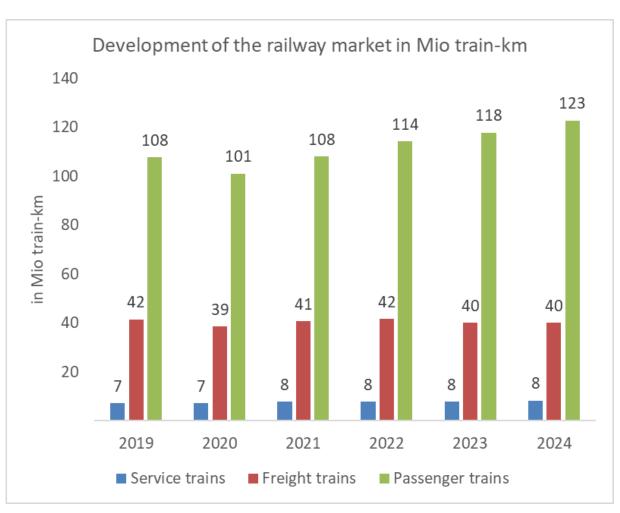
#### Introduction

- New charges for the Minimum Access Package (MAP) scheme introduced 2018 (based on the Directive 2012/34/EU and Implementing Regulation 2015/909)
- Focus on the charges of the main IM (ÖBB-Infrastruktur AG)
- Exclusion under Article 2 of the Directive 2012/34/EU for smaller IMs

 The data presented are based on the network statement of the main IM and the RB's decision on charges for 2018/2019



## Market development in train-km



#### Passenger transport

Record ridership growth, driven by new infrastructure and regional services

#### **Freight transport**

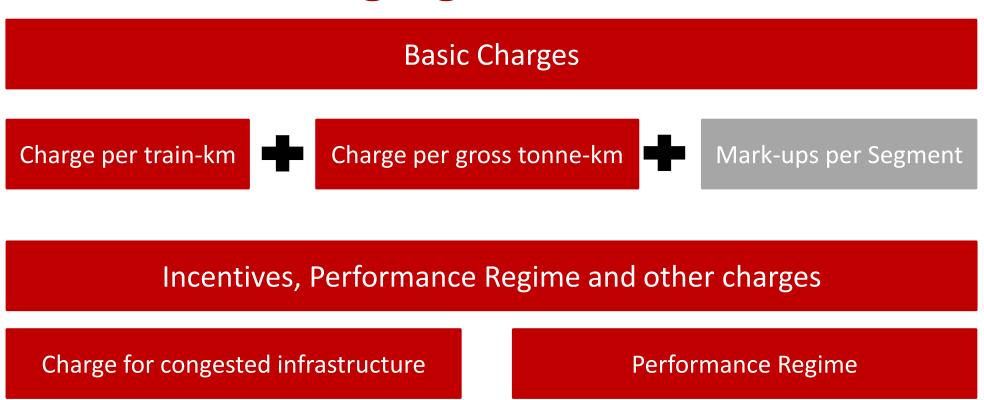
Stagnating volumes with extensive ad-hoc path use and persistent network quality issues



#### **CHARGING SCHEME**



#### Overview Charging Scheme



Traction unit factor

Noise bonus



## Procedure for determining charges

Calculation of direct cost charges

Market segmentation

Elasticity per market segement (what the market can bear)

- a) Identify final customer elasticity
- b) Consider cost structure of RUs

Determination of the revenue target or revenue goal

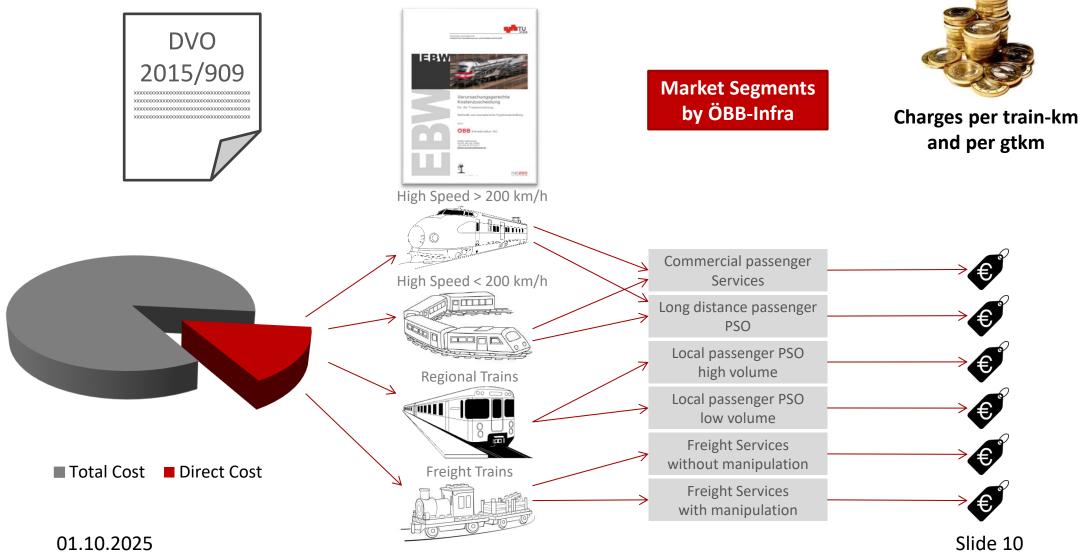
Calculation of mark-ups using Ramsey-Boiteux modell



#### **DIRECT COST CALCULATION**



#### Calculation of direct costs charges





## (Relevant) Cost positions



Operating cost



Maintenance cost

Unplanned maintenance
Planned maintenance
Inspection / Service



Train path allocation



Depreciation



## Operational cost 1/2

- Operational cost for traffic management
- Do these costs vary with train services?
- How do IM calculates the share depending on train services?
- Do-So modell (Thursday Sunday modell)
- Cost for overtime work

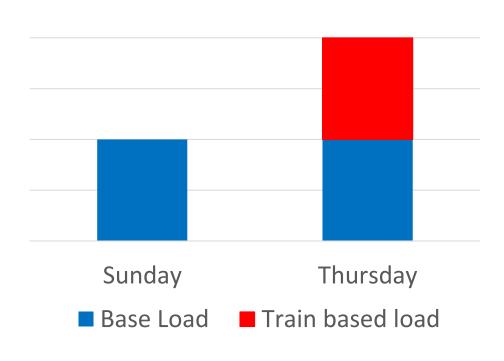




## Operational cost 2/2

- Problem: Number of employees necessary, even if there is no traffic, is not known
- Do-So modell (Thursday Sunday modell)
- Sunday is taken as Base Load (not depending on train services)
- Additional services needed are considered depending on train services
- Part of overtime cost also considered depending on train services

Employees necassary for operating services





#### Maintenance cost

- Maintenance cost is divided into three categories:
  - Unplanned / ad hoc maintenance
  - Planned / preventive maintenance
  - Inspection / service
- Analysis of maintenance according to the different asset classes, like
  - Track, gravel, sleeper
  - Catenary
  - Railway crossings
  - Railway embankments, tunnels and bridges
  - Switches and signalling





# Unplanned maintenance

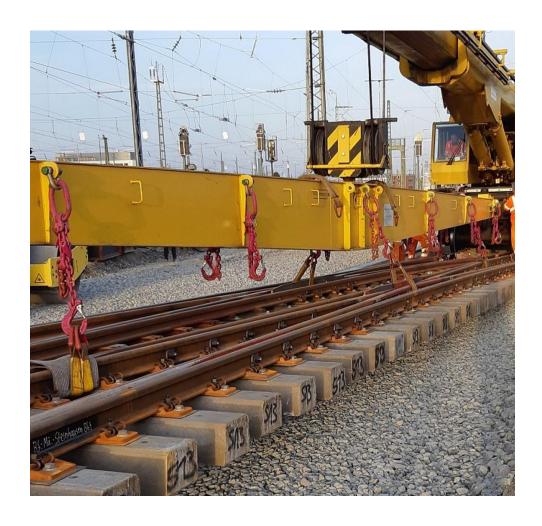
- Unplanned maintenance when an asset cannot be used anymore
- Therefore, immediate maintenance is necessary
- Maintenance cost is analysed per type of maintenance and asset
- Type of maintenance is then analysed how much it depends on train runs
- Exclusion for acts of god/force majeure (floods or avalanches) and damages caused by RUs or third parties





#### Planned maintenance

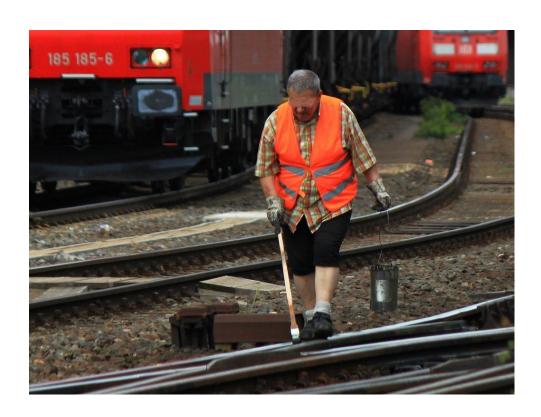
- Planned or preventive maintenance is planned ahead
- Maintenance cost is analysed per type of maintenance and asset
- Type of maintenance is then analysed how much it depends on train runs
- Example: Renewal of tracks, gravel and sleeper





#### Inspection and service

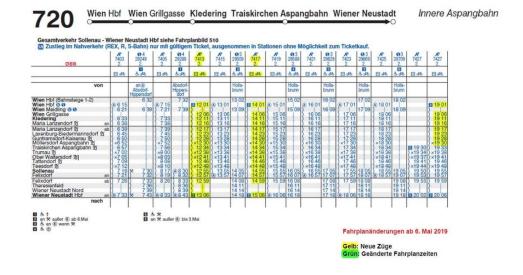
- Inspection depends on time and therefore not applicable as direct cost
- However, during inspection smaller maintenance and service tasks are done
- These tasks (partly) depend on the number of train runs (greasing railway points)
- For each task a threshold is calculated that allocates part of cost to direct cost





## Train path allocation

- Train path allocation necessary for train runs
- The cost for train path allocation increases with the number of train services
- Therefore, part of cost does vary with the train runs
- Analysis of the different processes and allocating these thresholds to the cost





## Depreciation

- Depreciation is usually time-based and therefore not part of direct cost
- However, use-based depreciation can be considered direct cost
- More intensive use of infrastructure can lead to shorter lifecycle
- Used-based depreciation for assets:
  - Tracks, gravel and sleepers
  - Catenary
  - Bridges





#### Modulation of direct costs

- Different trains cause different costs
- Therefore, they should not bear the same direct costs
- Modulation to four different train classes (categories)
  - High speed > 200 km/h
  - High speed < 200 km/h</li>
  - Local trains
  - Freight trains
- Direct costs are calculated by:
  - Train-km
  - Gross tonne-km (train-km x weight)





## Direct costs per market segment

Market segments	Direct costs in € per train-km	Direct costs in € per gross tonne-km
Commercial passenger		
Long distance passenger PSO	0.649	0.002129
Local passenger PSO high volume		
Local passenger PSO low volume	0.747	0.003482
Freight without manipulation		
Freight with manipulation		
(both subsegments)	0.741	0.001926
Service trains	0.741	0.001926



# MARKET SEGMENTATION AND MARK-UPS



## Mark-ups

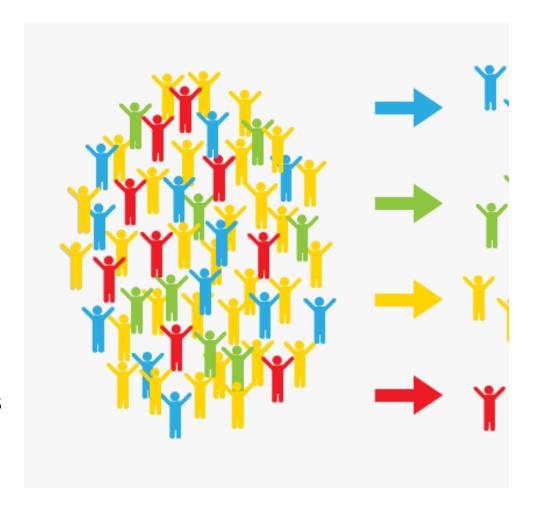
- Mark-ups for the timetable periods from 2018 until 2021
- No mark-ups from 2022 onwards (until 2028?)
- Planned reintroduction for markups from 2029 onwards





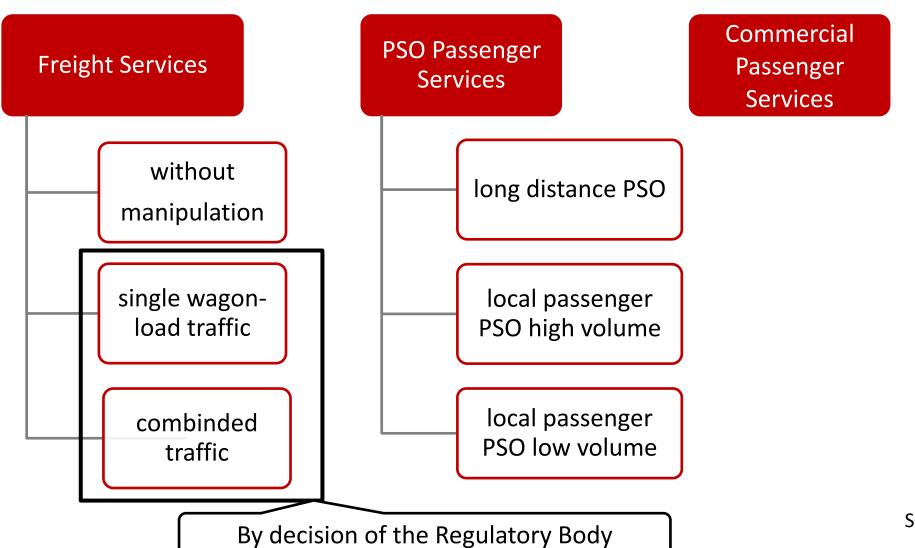
#### Market segmentation and mark-ups

- Market segmentation is a precondition for mark-ups
- Article 32 (1) foresees a minimum of three segments:
  - PSO passenger services
  - Non-PSO passenger services
  - Freight
- Annex VI lists pairs of market segments to be considered





## Market Segments (as proposed by the IM)



Slide 25



## Market segments, that cannot bear mark-ups

- Two freight market segments excluded from mark-ups
  - Combined trains (require terminals)
  - Single wagon-load trains (wagon exchange during run)
- Subsidies provided for combined and single wagon-load traffic
- Dependence on subsidies shows that these services cannot bear mark-ups
- Direct competition with road; declining share in train-km
- Therefore, excluded from mark-ups

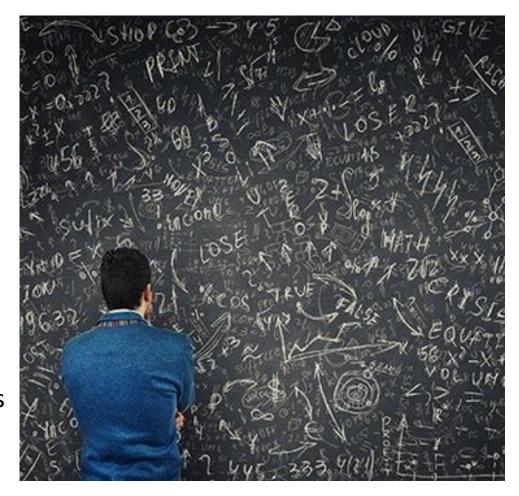






## Mark-up Calculation

- Parameters needed for mark-up calculation:
  - Elasticity per market segment
  - Ratio charges to full cost
  - Traffic volume per market segment
  - Revenue target
- The IM organised a study in 2018, which calculated elasticities for the different market segments for Austria by using interviews
- Besides elasticities, the ratio of charges to full cost was allocated by interviews





#### Decision C-538/23 (22<sup>nd</sup> of May 2025)

- Approval of mark-ups
- Publication
- Binding effect
- Revenue target and subsidies





#### OTHER CHARGING COMPONENTS



#### Other charging components

- Active charging components:
  - Charge for congested infrastructure
  - Performance Regime
- Former charging components:
  - Noise bonus
  - Traction unit factor





#### **CONCLUSION & REMARKS**



#### **Conclusion and Remarks**

- Charging scheme must be transparent and auditable
- Keep the charges system simple
- Incentives must have a real impact to influence behaviour





#### THANK YOU FOR YOUR ATTENTION